

Cory Leonard: The Art of Diplomacy

claim

Effective diplomacy is built on persuasion rather than pressure.

argument 1

reasoning + example

argument 2

reasoning + example

argument 3

reasoning + example

counterclaim

Effective diplomacy requires firmness rather than accommodation.

argument 1

reasoning + example

argument 2

reasoning + example

argument 3

reasoning + example

VOCABULARY BANK

- *to broker peace / compromise*
- *pressure*
- *to understand other positions*
- *power politics and bargaining*
- *to know your red lines*
- *to work toward a compromise*
- *conflict*
- *to endear yourself to someone*
- *to state your position*
- *persuasion*
- *to have a plan*
- *consensus*
- *to know where you can compromise*
- *shared understanding*
- *to counter with a low price*
- *to reframe the problem*
- *cultural nuances*
- *to force someone to do things your way*
- *historical understanding*
- *critical insights and ideas*
- *to master relationships with people*
- *diplomatic stalemate*