

William Ury: The Walk From "No" to "Yes"

POSITION A

Third-party involvement is essential to resolving deeply entrenched conflicts.

argument 1

reasoning + example

argument 2

reasoning + example

argument 3

reasoning + example

POSITION B

Direct engagement between conflicting parties is the key to lasting conflict resolution.

argument 1

reasoning + example

argument 2

reasoning + example

argument 3

reasoning + example

VOCABULARY BANK

- *deeply entrenched conflicts*
- *to find a resolution*
- *reconciliation*
- *the third side*
- *the surrounding community*
- *to play a constructive role*
- *to remind the parties of what's at stake*
- *to lose perspective*
- *to react*
- *to go to the balcony*
- *a place of perspective*
- *to keep one's eyes on the prize*
- *tough talks*
- *to speak candidly to one another*
- *to get the conversation back on track*
- *to help the parties*
- *to resolve the politics*
- *to get at the root of the conflict*
- *unity / interconnectedness*
- *respect / kindness toward strangers*
- *a common identity*
- *to transform a conflict*
- *to engage someone in conversation*
- *to listen to someone*
- *to bring the world closer to peace*